

# NEWBURY TELECOMMUNICATIONS RURAL ECONOMIC DEVELOPMENT INFRASTRUCTURE DISTRICT.

Monday, July 8, 2019

4:38 PM, Space on Main

## Minutes      Newbury REDInet Meeting

Present: Claude Phipps, Chip Conquest, Lenice Cicchini, Edward Childs, Nate Dudenhoeffer, Dan Burwinkel, Brad Vietje (late)

1. **Updates to Agenda:** Claude requested that we discuss a new REDInet mail group, new board members also needed.
2. **Guests:** Rick Hausman
3. **Note taker:** Ed 7/8, (Rick 7/22, Liane 8/12, Chip 8/26, Lenice 9/9)
4. **Approval of Minutes:** (June 10 & 24, 2019) accepted from June 10, June 24 was non-meeting, notes accepted.
5. **Treasurers Report:** Balance \$11,681.76 Invoices from Jim Barlow \$287.50 +\$480. Claude recommends paying for the bills using grant funds. Dan moved Lenice, seconded. Concern was raised that we try to avoid legal expenditures going forward. Claude pointed out that the NDA legal review was needed due to the involvement of the Town. He anticipated that this would be “it” for the foreseeable future.
6. **Clerk’s Report:** Brad was not available for this agenda item.
7. **Corinth Group:**
8. **Meeting reports:** NEK Broadband Summit, June 27. Claude provided a report on this meeting. A number of PowerPoint presentations were posted to the Renewbury Google Group.
9. **Sub-Committee Reports:**
  - a. **Partnership with Consolidated Communications (CCI):**
    - i. CCI future meeting; scheduled meeting?
    - ii. **Contract for Engineering Study, version 4.1:** Copies sent to CCI 6/7/19 & 6/28 Alma should sign NDA Wed. Will send back to CCI. Capacity and future proof of CCI proposed build were a concern. Possible need for a consultant to review engineering study contract. What should be the minimum requirements from Newbury REDI to work with CCI, fiber to the premises, minimum symmetrical speeds (of 100 Mb/s symmetrical). Why CCI might bring FTTP but lower speeds? Possibly backhaul costs, marketing, switch gear. Public/private conflicting goals. REDI needs to be on the same page with CCI before committing to the study. Claude will contact Don. Nate: Move that we get an estimate for reviewing the engineering study contract from Chris Campbell and the results of the

study. Lenice 2<sup>nd</sup>. Passed unanimously. Ed to reach out to Chris for an estimate.

iii. **NDA with CCI**, Town approval 7/10

b. **Technology:**

c. **Finance:**

i. **USDA Grant:**

ii. **Think Vermont Innovation Grant:** \$8116 received 6/8/19

iii. **NBRC Grant:** submitted May 10,

iv. **Possible future donation contacts:** Ron Vaughan, Marvin Harrison, Frank Tegethoff, Richard Boch, Richard Waterhouse:

d. **Publicity:** 8/10 West Newbury parade. LOGO. Robert would design logo if we tell him what we want. Need to be there by 10:30 AM. Theme is “all in a day’s work”.

10. **FirstLight;** discussion, Ed. West Newbury submission, Join the WebEx (July 9, 10AM)

11. **Consultant:** Contacts; Request for Proposals,

a. Chris Campbell of Tilson Tech

b. Sherry McCuller of Magellan Advisors

c. Carol Monroe with ValleyNet

d. Interisle Consulting Group

e. Michael Birnbaum with Kingdom Fiber (Not available)

f. Rubin Bennet in Barre

g. Vantage Point Solutions, MD

12. **Future Concerns:** If CCI shares in equity, will they add \$1 mil (Nate)? We will not skim off the profits. Universality and affordability (Rick).

13. **Other Business:** We need a secure email client list for board members only. Non-board members removed from list. Board members. 1 vacant seat now. Brad might be moving.

14. **Next REDI meeting:** Monday, July 22, 2019, Space on Main, 4:30 PM

Adjourned by Claude Phipps, chair, at 6:17 PM.